



## RATES AND BOOKING FORM RESERVED FOR HANSE-AEROSPACE MEMBERS

**Carefully review the below package options and select the desired one for your company.** All included features are described for each option. Please note: renderings of booths are for reference only and subject to change. We **highly recommend** you prepare graphics (i.e. posters, roll-ups, pop-up banners, printed graphic panels) for your hard-walled stand to maximize your participation. Additional equipment such as electrical outlets, chairs, showcases, etc. are provided by our stand builder. **One custom schedule of selected and approved meetings for each company** with contacts of your choice is included in each package. Additional options are available a la carte. (Note: Booth renderings below) are for reference only and subject to change. (Full details and specifications will be provided in Participant Guide.)

### REGISTRATION OPTIONS

#### OPTION 1: BASIC

- **4 m<sup>2</sup> booth** equipped with:
  - Hard wall structure
  - Lighting
  - Table and Chairs
  - Carpet flooring
  - Company Sign/Header
- **Admission for 1 Delegate Included**




- Detailed Event Catalogue and Participant Listings
- Access to AITS Conference Day on February 28th
- Detailed company profile in online AITS 2023 Catalogue
- **A custom 2-day schedule of your target pre-selected B2B meetings based on your choices** (March 1-2)
- Access to all Workshops and Conferences (March 1-2) and Cocktail / Networking Reception (March 1st)

EUR  
~~2,900~~  
 2,500

#### OPTION 2: DELUXE

- **8 m<sup>2</sup> booth** equipped with:
  - Hard wall structure
  - Lighting
  - Table and Chairs
  - Carpet flooring
  - Company Sign/Header
- **Admission for 2 Delegates Included**



- Detailed Event Catalogue and Participant Listings
- Access to AITS Conference Day on February 28th
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- **A custom 2-day schedule of your target pre-selected B2B meetings based on your choices** (March 1-2)
- Access to all Workshops and Conferences (March 1-2) and Cocktail / Networking Reception (March 1st)

EUR  
~~4,300~~  
 3,800

#### OPTION 3: TABLETOP w/ SCREEN

- B2B will be organized at a small table space
- Monitor included (for your company/product presentation)
- **Admission for 1 Delegate Included**

- Detailed Event Catalogue and Participant Listings
- Access to AITS Conference Day on February 28th
- Detailed company profile in online AITS 2023 Catalogue
- **A custom 2-day schedule of your target pre-selected B2B meetings based on your choices** (March 1-2)
- Access to all Workshops and Conferences (March 1-2) and Cocktail / Networking Reception (March 1st)

EUR  
~~1,900~~  
 1,750

## OPTION 4: TABLETOP no SCREEN

- B2B will be organized at a small table space
- **Admission for 1 Delegate Included**

- Detailed Event Catalogue and Participant Listings
- Access to AITS Conference Day on February 28th
- Detailed company profile in online AITS 2023 Catalogue
- **A custom 2-day schedule of your target pre-selected B2B meetings based on your choices** (March 1-2)
- Access to all Workshops and Conferences (March 1-2) and Cocktail / Networking Reception (March 1st)

EUR  
~~1,300~~  
1,200

## OPTION 5: SUMMIT

- Access to AITS Conference Day on February 28th
- **Admission per 1 Delegate**

EUR  
~~350~~  
300

### A LA CARTE / ADDITIONAL OPTIONS AVAILABLE

Additional selections can be made for any of the registration packages selected.

## A LA CARTE / ADDITIONAL OPTIONS

- **Additional Delegates** 200€ per each additional attendee
  - This provides full access to all workshops, conferences, and cocktail / networking reception.
- **Business Lunch** 30€ per each individual per day
  - Lunches are provided at nearby restaurant.
- **Workshop / Presentation\*\*** ~~4,500€~~ 1,300€ per workshop / presentation
  - This is an opportunity for your organization to have your own dedicated workshop / presentation on March 1-2

**\*\*Workshop / Presentation:** If you are interested in presenting / having a workshop, please contact your local sales support. A brief abstract is requested for initial validation to ensure alignment with key topics and focus on the event. If your workshop is validated, the overview will be included in both the online catalogue and event catalogue to maximize communication about the topic. We do not guarantee attendance.

## ORDER CONFIRMATION

Please mark all selections below for final confirmation:

### Registration Selection (select one option only)

<input type="checkbox"/>	OPTION 1: BASIC	1 Delegate Included	EUR 2,500
<input type="checkbox"/>	OPTION 2: DELUXE	2 Delegates Included	EUR 3,800
<input type="checkbox"/>	Option 3: TABLE w/ SCREEN	1 Delegate Included	EUR 1,700
<input type="checkbox"/>	Option 4 : TABLE no SCREEN	1 Delegate Included	EUR 1,200
<input type="checkbox"/>	Option 5 : SUMMIT	1 Delegate Included	EUR 300

### A La Carte / Additional Options

<input type="checkbox"/>	Additional Delegates	EUR 200 each	x Total .....	EUR .....
<input type="checkbox"/>	Business Lunch	EUR 30 each	x Total .....	EUR .....
		per day		
<input type="checkbox"/>	Workshop / Presentation	EUR 1,300		EUR .....

### Grand Total (excl. VAT\*)

EUR .....

## PAYMENT

\*Additional Information on Tax:

- If your company is registered in France, French tax (VAT) is due;
- If your company is registered in the EU (excluding France), VAT is not applicable (and you must report it to your financial organization). Please indicate the tax registration number of the billing company.
- **If your company is not based in Europe, no taxes are applicable.**
- If your company is registered in Italy, Italian tax (VAT) is due; our Rome office will provide the bill and include the appropriate VAT amount.

Full payment at booking is accepted, and complete payment required before the event.

Payment Method:

- Payment can be made via credit card (via direct online – Visa and Mastercard only) or Wire / ACH transfer
- **Link to pay via Credit Card will be mailed directly to you after completion of booking;**
- Wire payment can be completed directly to our bank account (please provide copy of email receipt to: [compta@advbe.com](mailto:compta@advbe.com))
- Bank Details: IBAN: FR76 3000 4008 0400 0107 2835 736 | BIC Code: BNPAFRPPXXX | Bank: BNP PARIBAS PARIS-CENTRE AFFAIRES | Bank address: 8- 10 avenue Ledru Rollin – 75012 Paris, France
- **NOTE:** Bank details have changed; if you have previously attended one of our events, be sure to update our payment details accordingly.

## IMPORTANT NOTE

Please review all Terms and Conditions, sign and return this booking form (4 pages) via email. This booking form generates invoice and payment instructions and will support your online profile. Completion of the technical overview is used in the online catalogue and matchmaking process.

# **advanced business events: General Terms and Conditions**

Event name: **AERONAUTICS & SPACE INNOVATIVE TECHNOLOGY SUMMIT (AITS) 2023** (referred to as the "Event"):

Date: **FEBRUARY 28 - MARCH 2, 2023** (referred to as the "Event date")

Location: **ENERGIELEITZENTRALE BLG-FORUM & GENERATORENHALLE, Am Speicher XI, 28217 Bremen - Überseestadt** (referred to as the "Place"):

City: **BREMEN, GERMANY**

## **1/ ORGANIZATION**

The Event is organized by **abe - advanced business events**, a limited company with a stated capital of 50000 Euros, whose registered head office is located at 35/37 rue des Abondances - 92513 BOULOGNE-BILLANCOURT CEDEX - France, hereafter referred to as the Organizer.

## **2/ PURPOSE**

This agreement stipulates the terms and conditions, under which the Organizer sets up and runs the Event. This agreement highlights the rights and obligations of both the Organizer and the signing company, hereafter referred to as the Participant. By signing this agreement, the Participant formally agrees to abide by these terms and conditions.

## **3/ PLACE AND DATE**

The Event will be held at the Place and Date indicated here above. The Organizer may cancel the Event or change the Place and Date, should the Place be rendered unavailable, in case of force majeure or act of God. In such an event, no compensation or refund shall be due to the Participant. However, the Organizer shall inform the Participant about the new Date and Place in writing and guarantee the Participant's participation in the rescheduled Event at no additional cost.

## **4/ REGISTRATION, CANCELLATION, PAYMENT**

- Any company or organization is allowed to attend the Event provided its delegates have relevant knowledge to enter business discussions with other attendees. The Organizer, nonetheless, reserves the right to approve or reject any registrations at its sole discretion.
- The participant may cancel their registration forty-five days (45) or more prior to the Event, and be eligible for a full refund. The Organizer shall, however, retain a 7.5% administrative fee when processing the refund.
- Should cancellation be submitted twenty-one (21) to forty-four days (44) prior to the Event, the Participant shall be liable for a penalty amounting thirty percent (30%) of the amount due or paid.
- Should cancellation be submitted twenty day days (20) or less prior to the Event, the Participant shall be liable for the payment of the full amount due, and not be eligible for any refund.
- All invoices issued and sent to the Participant, must be remitted five days (5) prior to the Event at the latest. The Organizer reserves the right to deny the Participant access to the Event, shouldn't their accounts be settled.

## **5/ INCLUDED SERVICES AND OBLIGATION TO PRODUCE RESULTS**

The Organizer firmly commits to diligently use their expertise, knowledge, contacts network and all available resources to deliver all the services described in the booking form attached to this agreement. The Participant understands the Organizer's work shall not necessarily produce direct and immediate business results.

## **6/ PREVENTIVE MEASURES**

The Organizer commits to implementing preventive measures and supplying equipment, aimed at hampering the spread of some transmissible diseases. The Participant understands, that preventive measures and protective equipment do not offer a risk-free event, and that the Organizer cannot be held liable for any contamination occurring during the preparation and running of the Event.

## **7/ INSURANCE**

The Organizer is solely responsible for setting up and running the Event. However the Organizer's shall not be legally liable for any harm caused to the Participant by a third party.

The Participant must hold an insurance policy that covers all damages caused by them, their staff or their belongings to a third party or a third party's equipment and installations during the preparation and running of the Event.

The Participant must hold an insurance policy that covers all damages caused by a third party to them, their staff and belongings during the preparation and running of the Event.

## **8/ APPLICABLE AMENDMENTS**

The Organizer reserves the right to introduce addendums to this agreement in order to handle any matters not initially mentioned in this agreement. Such amendments shall be notified and diligently sent to the Participant and immediately come into force.

The Organizer reserves the right to terminate this agreement and therefore cancel the Participant's registration, should the latter not comply with the terms and conditions of this agreement. In such an event, the Organizer shall notify the Participant in writing, and no compensation or refund shall be due to the Participant.

## **9/ USE OF PARTICIPANT LOGO**

The Organizer reserves the right to retrieve and use the Participant's company logo on marketing materials designed to promote the event by showing a list of registered companies, called participants. If the Participant disagrees and wishes their logo to be removed from such marketing materials, they must explicitly address their request in a written form.

## **10/ SETTLEMENT**

In the event of disagreement, the Participant shall submit a written request to the Organizer and seek an amicable settlement. If no amicable settlement is reached, the tribunal of Nanterre, France, shall be the sole competent tribunal to handle the case.

## **11/ PRIVACY AND SECURITY POLICY**

The Participant understands that the Organizer will collect detailed information about their business for the sole purpose of conducting the Event and delivering the services described in the attached booking form. More information is available on the Organizer's website: [privacy, confidentiality and management of personal information](#)

**Company name:**

Name of authorized officer or representative:

I agree with advanced business events general terms and conditions

Date and signature:

VAT Number :